



Philatelic Association of N.S.W Inc.
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PHILAS STAMP AUCTIONS

ADVICE TO VENDORS

INTRODUCTION

The Philatelic Association of N.S.W. ('PHILAS') has conducted public auctions since 1975 and is the longest continuously operating philatelic auction service in New South Wales. It does so for the benefit of collectors and the future of the hobby. The association is a not-for-profit organisation. The nett proceeds from auctions are used to foster the hobby. There are no shareholders and all our staff members contribute their time voluntarily.

ARE YOU THINKING OF SELLING A COLLECTION?

Vendors usually come to us by way of personal introduction from their local club or another satisfied seller, or they are alerted to our existence from our online presence.

We mail about 1,000 printed catalogues for each auction, mostly within Australia.

Our online auctions are placed on our own and on the Invaluable.com platform, which has a global reach of over 500,000 collectors.

Our regular auctions are conducted in March, July and October. We conduct additional auctions of specialised or higher grade material at other times.

Your material is insured fully while in the custody of PHILAS.

Settlement is completed within about six weeks of an auction, unless a lot has been sold 'on extension' for expert assessment as to its authenticity.

Individual lots are required to carry a 'low' sale estimate of at least \$100.

The starting price of a lot is set at 80% of the estimate.

Unsold lots are relisted in a later auction or, if you require, returned to you.

You are welcome to draft descriptions of your own material, but we may edit your draft to conform to our publishing guidelines or to ensure accuracy. Your price estimates will not be altered without prior consultation with you.

Rare items that are known to have been forged or faked may require your provision of a certificate of authenticity.

SCALE OF FEES

Our fees are based on the total realised price of your material:

total price realisations up to \$1,000	15%
total price realisations between \$1,001 and \$2,500	14%
total price realisations from \$2,501	13%

plus an administration fee of \$2 per lot as catalogued whether or not any lot is sold.

WHAT DO I DO?

Bring or post your material to us for assessment OR in the case of specialist or rare material make an appointment to discuss how your material might best be presented and to discuss our terms.

Our office is staffed on Tuesday and Saturday from about 9 am to about 3 pm.

Our office is located between Oxford and Goulburn Streets (one-way traffic from Oxford Street) east of Whitlam Square, to the east of the south-east corner of Hyde Park and within five minutes walk from Museum Railway Station.

Please contact our office at either telephone number, or the email address, listed above

OR

Contact our Auctions Manager, Michael Nibbs, for advice:

0466 228 182 OR daintreewildman@gmail.com